

New York, May 31, 2016

Santhosh G. Rao Appointed Head of Telecommunications in GIP Americas

Natixis announced today the hiring of Santhosh G. Rao as Executive Director, Head of Telecommunications, Global Infrastructure & Projects (GIP) Americas. In this newly created position, Mr. Rao reports to Jonathan J. Kim, Head of GIP Americas and Jean-Pierre Gérémy, Global Head of Telecommunications.

Mr. Rao, who will be based in New York, joins the firm from Deutsche Bank, where he spent nearly nine years and was most recently Director within the Technology, Media and Telecom group covering a wide range of sectors including Enterprise Telecom, Wireless Infrastructure and Cable. Mr. Rao has more than 15 years of experience, advising clients in the Telecommunications, Media and Technology sectors.

Mr. Rao holds an MBA degree from the Columbia Business School, New York, NY where he graduated with Honors and was inducted into the Beta Gamma Sigma Honor Society. He also holds a Bachelor's degree in Electronics and Telecommunications Engineering from the University of Mysore, where he graduated with Distinction.

About Natixis:

Natixis is the international corporate, investment, insurance and financial services arm of Groupe BPCE, the 2nd-largest banking group in France with 35 million clients spread over two retail banking networks, Banque Populaire and Caisse d'Épargne.

With more than 16,000 employees, Natixis has a number of areas of expertise that are organized into three main business lines: Corporate & Investment Banking, Investment Solutions & Insurance, and Specialized Financial Services.

A global player, Natixis has its own client base of companies, financial institutions and institutional investors as well as the client base of individuals, professionals and small and medium-size businesses of Groupe BPCE's banking networks.

Listed on the Paris stock exchange, it has a solid financial base with a CET1 capital under Basel 3(1) of €12.5 billion, a Basel 3 CET1 Ratio¹ of 11.3% and quality long-term ratings (Standard & Poor's: A / Moody's: A2 / Fitch Ratings: A).

*¹Based on CRR-CRD4 rules published on June 26, 2013, including the Danish compromise - no phase-in except for DTAs on loss carry-forwards.
Figures as at March 31, 2016*

Natixis is a recognized player in the infrastructure space and has notably obtained the following rankings in the first quarter of 2016:

#8 Global MLA ranking in Infrastructure by IJ Global

#9 Global MLA ranking in Power by IJ Global

More information on Natixis infrastructure expertise available at:

<http://cib.natixis.com/infrastructure>

Press contact:

Mitch Karig, Natixis CIB Americas Communications
+1 212-891-1882, mitch.karig@us.natixis.com

- end -